



OnRamp Partner Program

The Data Center Service Industry's Most Beneficial Partner Program

OnRamp offers the most comprehensive suite of data center services to support your customers at each and every layer of their operations. The resources we provide our partners and the flexibility of our programs make it easy for our partners to work with us. Simply put, as an OnRamp partner, you can generate more revenue, increase the profitability of your services, and grow your business.

REFERRAL PARTNER PROGRAM BENEFITS

The OnRamp Referral Partner Program allows our partners to take part in the rapidly growing data center services market by rewarding them for referring new customers to OnRamp.

- Choose generous monthly recurring commissions or lump-sum payments
- Reciprocal referrals from OnRamp
- Consistent enablement activities
- Dedicated sales, marketing, and support resources
- No minimum sales commitment requirement
- Co-marketing support for lead generation
- A clear, easy-to-understand program with the flexibility to fit your needs

RESELLER PARTNER PROGRAM BENEFITS

The OnRamp Reseller Partner Program can help your customers succeed while you build an additional recurring revenue stream for your organization.

- New monthly recurring services to offer customers
- Reseller discounts up to 15% based on monthly spend
- Increase top line revenue and margins
- Opportunities for new business from OnRamp
- Consistent enablement activities
- Dedicated sales, marketing, and support resources
- No minimum sales commitment requirement
- Co-marketing support for lead generation

Why OnRamp

OnRamp provides computing infrastructure for companies that require high levels of security and availability. OnRamp operates multiple enterprise class data centers where we deploy hybrid solutions built on cloud-delivered computing capacity, managed hosting and colocation services. OnRamp specializes in working with companies to ensure compliance in the healthcare, financial services and other industries with high security needs.

As an SSAE 16 / AICPA SOC 2 Type 2 certified, PCI DSS certified, and HIPAA compliant company, OnRamp's state-of-the-art facilities feature the highest levels of security, redundancy, reliability and technical expertise with 24/7 security and maintenance from a team of on-site network engineers.



BEST-IN-CLASS SOLUTIONS

- Colocation
- Managed Hosting
- Private Clouds
- Disaster Recovery
- Hybrid Hosting
- Compliant Hosting



STATE-OF-THE-ART DATA CENTERS

- SSAE 16 / AICPA SOC 2 Type 2 Certified
- 24/7/365 Staffed NOC with Full7Layer Support
- Multi-layer Physical & Logical Security
- Fully Redundant Critical Systems
- 2N Power from Substation to the Rack



SECURITY & COMPLIANCE FOCUS

- HIPAA
- PCI
- SOX
- U.S. EU Safe Harbor
- GLBA
- FISMA
- FERPA
- FACTA